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1985/1986

Business Starts Record

A comparative statistical analysis of geographic and industry trends in business starts in the United States.

The Dun & Bradstreet Corporation

Required Reading

Dun & Bradstreet's statistical series on business starts was revised in 1985. In the new series, a new entry to D&B's commercial credit information database is also defined as a business start for the current year if it reports a birth date within the last 36 months. Entry to the D&B file generally coincides with the point at which a business begins to actively compete in the marketplace. Under the previous starts series, businesses were defined as starts only if they entered the D&B file in the same year as their reported birth date. The new series provides a significantly more accurate picture of the level of entrepreneurial activity. Data prior to 1985 are not comparable with the current series. Many of the tables in this report are available on a monthly and quarterly basis.

Definitions

Dun & Bradstreet's business starts series consists of newly opened active establishments. It does not include changes in ownership of previously operating businesses or changes in the business name, location, legal type or mergers. All industries in the U.S. are represented in Dun & Bradstreet's business starts coverage.

Thirteen-Week Moving Average

The thirteen-week moving average represents the average level of starts for a period of approximately one quarter, ending with the current week. The average presents a better measure of the trend in new business activity by eliminating the volatility often associated with monthly or weekly comparisons of data.

Every year thousands of firms are started and many either fail or discontinue, while others transfer ownership or control. Each business day, over 35,000 changes are made to the Dun & Bradstreet database of over 9 million businesses at the National Business Information Center. New names are added and closed businesses are deleted, names altered, and financial information revised. This is all evidence of the dynamic change and turnover constantly taking place in the business population.

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Summary Analysis

The *Dun & Bradstreet Business Starts Record* provides the most comprehensive information currently available on U.S. entrepreneurial activity. This statistical series provides data on new businesses by industry and region. It also includes information on the number of workers employed by new companies.

The relatively modest growth in starts in 1986 is attributable to two primary factors: the impact of tax reform and the poor economic conditions in the nation's oil producing regions. In the first six months of 1986, business starts were up more than 8 percent, compared with the first half of 1985. But as it became clear that a tax reform package was indeed going to be passed by Congress before the end of the year, many entrepreneurs apparently decided to postpone their new business plans until they developed strategies for coping with the new legislation. The decrease in the number of workers employed by new firms is obviously a result of the fact that smaller firms were formed in 1986, which was not wholly unexpected given that it was the fourth full year of economic recovery and expansion.

Dun & Bradstreet monitors the number of business starts on a weekly basis and publishes starts data in a regular series of weekly, monthly and quarterly reports. These reports represent one of the few statistical resources that track economic developments on a regional and industrial basis throughout the nation.

In addition to its statistics on business starts, Dun & Bradstreet has maintained a statistical series on business failures since the 1920s. These data also are published weekly, monthly and quarterly, and are useful for evaluating economic trends at both the national and local levels.

Entrepreneurial activity has played a key role in recent years, spurred by the strong economic recovery which began in 1983. Though starts registered only a slight increase in 1986, the level remained at a high plateau. In addition, significant gains occurred in the Northeast, which has been characterized by strong economic vitality since the start of the recovery.

U.S. Business Starts

U.S. Business Starts by Industry Sector

	Firms			Employees		
	1985	1986	% Change	1985	1986	% Change
Agriculture, forestry & fishing	3,558	3,794	6.6%	11,215	9,566	-14.7%
Mining	2,289	1,731	-24.4%	17,653	11,870	-32.8%
Construction	34,417	32,896	-4.4%	135,089	109,725	-18.8%
Manufacturing	21,054	20,194	-4.1%	204,290	171,170	-16.2%
Transportation & public utilities	8,673	8,436	-2.7%	59,639	56,763	-4.8%
Wholesale trade	28,707	26,606	-7.3%	133,034	119,789	-10.0%
Retail trade	72,578	72,078	-0.7%	397,642	362,242	-8.9%
Finance, insurance & real estate	15,710	17,033	8.4%	99,071	97,481	-1.6%
Services	57,701	59,102	2.4%	298,914	279,397	-6.5%
Unclassifiable establishments	5,083	9,727	91.4%	3,468	2,000	-42.3%
Total	**249,770**	**251,597**	**0.7%**	**1,360,015**	**1,220,003**	**-10.3%**

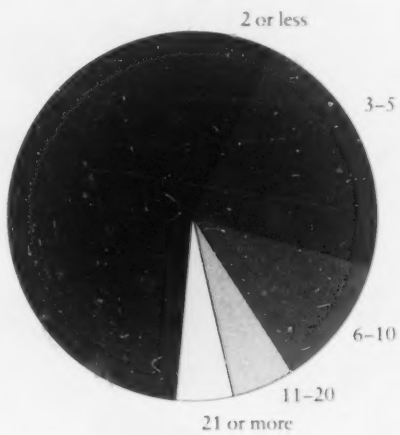
U.S. Business Starts by Region

	Firms			Employees		
	1985	1986	% Change	1985	1986	% Change
New England	11,609	14,006	20.6%	58,921	60,171	2.1%
Middle Atlantic	36,922	41,759	13.1%	182,133	176,106	-3.3%
East North Central	35,923	35,339	-1.6%	189,976	161,329	-15.1%
West North Central	14,488	13,730	-5.2%	84,585	75,734	-10.5%
South Atlantic	46,637	47,160	1.1%	253,331	238,057	-6.0%
East South Central	12,257	12,694	3.6%	73,233	70,585	-3.6%
West South Central	35,915	30,916	-13.9%	204,584	161,441	-21.1%
Mountain	16,967	16,159	-4.8%	92,187	79,796	-13.4%
Pacific	39,052	39,834	2.0%	221,065	196,784	-11.0%
Total	**249,770**	**251,597**	**0.7%**	**1,360,015**	**1,220,003**	**-10.3%**

Start Distribution by Employment Size

	1985		1986	
	Firms	Percent	Firms	Percent
Employees				
2 or less	128,580	51.5%	142,289	56.6%
3 to 5	66,690	26.7%	59,264	23.6%
6 to 10	30,424	12.2%	27,746	11.0%
11 to 20	13,682	5.5%	12,269	4.9%
21 or more	10,394	4.2%	10,029	4.0%
Total	**249,770**	**100.0%**	**251,597**	**100.0%**

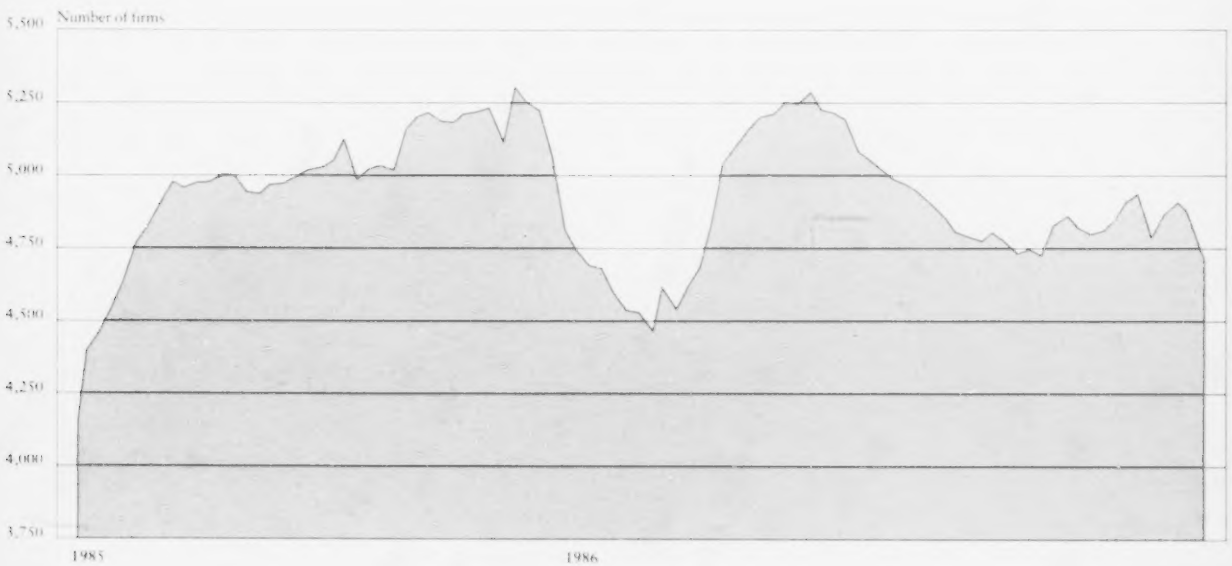
1986 Start Distribution by Employment Size



Business Starts by 25 Largest Cities

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
New York, NY	5,307	28,594	5,437	26,587	2.4%	– 7.0%
Chicago, IL	3,419	14,681	2,812	12,075	– 17.8%	– 17.8%
Los Angeles, CA	2,614	17,769	2,732	15,533	4.5%	– 12.6%
Philadelphia, PA	1,427	6,820	1,380	6,414	– 3.3%	– 6.0%
Detroit, MI	811	4,342	693	3,181	– 14.5%	– 26.7%
Houston, TX	4,849	29,455	3,822	20,044	– 21.2%	– 32.0%
Baltimore, MD	1,284	6,378	1,327	6,630	3.3%	4.0%
Dallas, TX	2,752	21,355	2,400	15,447	– 12.8%	– 27.7%
Washington, DC	880	6,298	848	4,240	– 3.6%	– 32.7%
Cleveland, OH	1,264	7,350	1,355	5,908	7.2%	– 19.6%
Indianapolis, IN	771	5,323	776	4,196	0.6%	– 21.2%
Milwaukee, WI	729	4,622	660	3,532	– 9.5%	– 23.6%
San Francisco, CA	996	6,500	1,041	5,092	4.5%	– 21.7%
San Diego, CA	1,036	6,956	1,157	7,040	11.7%	1.2%
San Antonio, TX	1,536	8,707	1,400	7,791	– 8.9%	– 10.5%
Boston, MA	598	4,043	724	3,380	21.1%	– 16.4%
Memphis, TN	666	4,730	669	4,614	0.5%	– 2.5%
St. Louis, MO	1,044	8,465	1,017	6,229	– 2.6%	– 26.4%
New Orleans, LA	461	2,563	506	2,889	9.8%	12.7%
Phoenix, AZ	1,497	9,715	1,333	8,200	– 11.0%	– 15.6%
Columbus, OH	737	4,756	670	3,045	– 9.1%	– 36.0%
Seattle, WA	1,102	6,237	1,053	5,423	– 4.4%	– 13.1%
Jacksonville, FL	744	3,943	736	4,267	– 1.1%	8.2%
Pittsburgh, PA	798	3,994	821	4,879	2.9%	22.2%
Denver, CO	1,458	9,066	1,506	8,051	3.3%	– 11.2%
Total 25 Cities	**38,780**	**232,662**	**36,875**	**194,687**	**– 4.9%**	**– 16.3%**
Balance of country	210,990	1,127,353	214,722	1,025,316	1.8%	– 9.1%
Total United States	**249,770**	**1,360,015**	**251,597**	**1,226,003**	**0.7%**	**– 10.3%**

U.S. Business Starts
13 week moving average



Business Starts by States and Regions

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
New England	**11,609**	**58,921**	**14,006**	**60,171**	**20.6%**	**2.1%**
Maine	814	3,908	1,011	4,534	24.2%	16.0%
New Hampshire	1,074	5,405	1,415	5,238	31.8%	-3.1%
Vermont	511	2,682	685	2,468	34.1%	-8.0%
Massachusetts	5,222	28,187	6,239	27,306	19.5%	-3.1%
Connecticut	3,223	14,297	3,822	16,663	18.6%	16.5%
Rhode Island	765	4,442	834	3,962	9.0%	-10.8%
Middle Atlantic	**36,922**	**182,133**	**41,759**	**176,106**	**13.1%**	**-3.3%**
New York	19,190	91,053	21,609	87,035	12.6%	-4.4%
New Jersey	8,596	41,273	10,341	44,410	20.3%	7.6%
Pennsylvania	9,136	49,807	9,809	44,661	7.4%	-10.3%
East North Central	**35,923**	**189,976**	**35,339**	**161,329**	**-1.6%**	**-15.1%**
Ohio	8,262	45,647	8,869	42,231	7.3%	-7.5%
Indiana	3,968	26,061	4,023	20,224	1.4%	-22.4%
Illinois	11,958	59,154	10,504	46,094	-12.2%	-22.1%
Michigan	8,144	39,531	8,495	34,892	4.3%	-11.7%
Wisconsin	3,591	19,583	3,448	17,888	-4.0%	-8.7%
West North Central	**14,488**	**84,585**	**13,730**	**75,734**	**-5.2%**	**-10.5%**
Minnesota	3,521	18,930	3,535	19,241	0.4%	1.6%
Iowa	1,864	10,350	1,618	9,127	-13.2%	-11.8%
Missouri	4,424	27,381	4,316	24,400	-2.4%	-10.9%
North Dakota	453	2,342	448	2,356	-1.1%	0.6%
South Dakota	474	2,801	461	2,287	-2.7%	-18.4%
Nebraska	1,237	7,423	1,161	6,399	-6.1%	-13.8%
Kansas	2,515	15,358	2,191	11,924	-12.9%	-22.4%
South Atlantic	**46,637**	**253,331**	**47,160**	**238,057**	**1.1%**	**-6.0%**
Maryland	4,766	22,578	5,132	24,272	7.7%	7.5%
Delaware	648	2,799	631	3,322	-2.6%	18.7%
District of Columbia	880	6,298	848	4,240	-3.6%	-32.7%
Virginia	5,783	31,258	6,030	30,217	4.3%	-3.3%
West Virginia	1,200	7,124	1,418	8,140	18.2%	14.3%
North Carolina	5,278	31,313	5,225	26,731	-1.0%	-14.6%
South Carolina	2,801	18,334	2,864	16,838	2.2%	-8.2%
Georgia	6,790	44,222	7,303	39,703	7.6%	-10.2%
Florida	18,491	89,405	17,709	84,594	-4.2%	-5.4%
East South Central	**12,257**	**73,233**	**12,694**	**70,585**	**3.6%**	**-3.6%**
Kentucky	2,934	17,500	3,269	17,210	11.4%	-1.7%
Tennessee	4,502	27,073	4,312	26,228	-4.2%	-3.1%
Alabama	3,221	18,647	3,236	16,893	0.5%	-9.4%
Mississippi	1,600	10,013	1,877	10,254	17.3%	2.4%
West South Central	**35,915**	**204,584**	**30,916**	**161,441**	**-13.9%**	**-21.1%**
Arkansas	1,965	11,402	1,908	11,468	-2.9%	0.6%
Oklahoma	3,475	21,979	2,954	16,111	-15.0%	-26.7%
Louisiana	4,402	24,271	4,141	21,088	-5.9%	-13.1%
Texas	26,073	146,932	21,913	112,774	-16.0%	-23.2%

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
Mountain	**16,967**	**92,187**	**16,159**	**79,796**	**−4.8%**	**−13.4%**
Montana	920	4,049	812	3,048	−11.7%	−24.7%
Idaho	1,071	6,266	1,017	4,226	−5.0%	−32.6%
Wyoming	521	2,404	525	1,593	0.8%	−33.7%
Colorado	5,265	28,828	5,292	24,940	0.5%	−13.5%
New Mexico	1,454	7,267	1,407	7,302	−3.2%	0.5%
Arizona	4,736	26,022	4,283	23,231	−9.6%	−10.7%
Utah	1,796	10,354	1,731	8,626	−3.6%	−16.7%
Nevada	1,204	6,997	1,092	6,830	−9.3%	−2.4%
Pacific	**39,052**	**221,065**	**39,834**	**196,784**	**2.0%**	**−11.0%**
Alaska	1,018	4,062	705	2,763	−30.7%	−32.0%
Hawaii	1,019	6,457	1,065	6,662	4.5%	3.2%
Washington	5,311	27,351	5,238	22,636	−1.4%	−17.2%
Oregon	2,767	15,466	2,975	13,687	7.5%	−11.5%
California	28,937	167,729	29,851	151,036	3.2%	−10.0%
Total States and Regions	**249,770**	**1,360,015**	**251,597**	**1,220,003**	**0.7%**	**−10.3%**

Business Starts by Region
Percent change 1985 vs. 1986

Business Starts by Industry

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
Agriculture, Forestry & Fishing						
Agricultural production-crops	633	2,319	929	2,435	46.8%	5.0%
Agricultural production-livestock	448	1,788	492	1,270	9.8%	−29.0%
Agricultural services	2,370	6,691	2,271	5,436	−4.2%	−18.8%
Forestry	60	164	59	270	−1.7%	64.6%
Fishing, hunting & trapping	47	253	43	155	−8.5%	−38.7%
Total Agriculture, Forestry & Fishing	**3,558**	**11,215**	**3,794**	**9,566**	**6.6%**	**−14.7%**
Mining						
Metal mining	65	1,121	52	659	−20.0%	−41.2%
Anthracite mining	7	71	11	35	57.1%	−50.7%
Bituminous coal & lignite mining	258	3,777	271	3,033	5.0%	−19.7%
Oil & gas extraction	1,862	11,516	1,290	6,904	−30.7%	−40.0%
Nonmetallic mineral mining, except fuel	97	1,168	107	1,239	10.3%	6.1%
Total Mining	**2,289**	**17,653**	**1,731**	**11,870**	**−24.4%**	**−32.8%**
Construction						
General contractors & operative builders	13,324	47,131	12,962	38,285	−2.7%	−18.8%
Construction other than buildings	1,822	12,459	1,548	10,002	−15.0%	−19.7%
Special trade contractors	19,271	75,499	18,386	61,438	−4.6%	−18.6%
Total Construction	**34,417**	**135,089**	**32,896**	**109,725**	**−4.4%**	**−18.8%**
Manufacturing						
Food & kindred products	904	10,387	957	9,044	5.9%	−12.9%
Tobacco manufacturers	2	2	1	0	−50.0%	−100.0%
Textile mill products	572	6,745	577	6,604	0.9%	−2.1%
Apparel & other textile products	1,674	17,898	1,462	13,541	−12.7%	−24.3%
Lumber & wood products	1,366	12,209	1,357	10,896	−0.7%	−10.8%
Furniture & fixtures	883	8,492	874	7,742	−1.0%	−8.8%
Paper & allied products	269	3,501	281	3,747	4.5%	7.0%
Printing & publishing	3,625	20,435	3,225	18,556	−11.0%	−9.2%
Chemicals & allied products	697	7,171	715	6,891	2.6%	−3.9%
Petroleum refining	136	1,746	111	893	−18.4%	−48.9%
Rubber & misc. plastic products	770	9,477	746	9,227	−3.1%	−2.6%
Leather & leather products	155	1,754	143	1,175	−7.7%	−33.0%
Stone, clay & glass products	615	6,290	611	5,947	−0.7%	−5.5%
Primary metal industries	355	7,903	398	5,392	12.1%	−31.8%
Fabricated metal products	1,711	19,442	1,547	14,722	−9.6%	−24.3%
Machinery, except electrical	2,865	25,385	2,825	21,289	−1.4%	−16.1%
Electrical & electronic equipment	1,528	19,457	1,404	13,037	−8.1%	−33.0%
Transportation equipment	803	9,180	703	6,683	−12.5%	−27.2%
Instruments & related products	781	7,569	814	7,168	4.2%	−5.3%
Misc. manufacturing industries	1,343	9,247	1,443	8,616	7.4%	−6.8%
Total Manufacturing	**21,054**	**204,290**	**20,194**	**171,170**	**−4.1%**	**−16.2%**

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
Transportation & Public Utilities						
Railroad transportation	13	122	32	279	146.2%	128.7%
Local & interurban passenger transportation	654	4,512	541	3,717	-17.3%	-17.6%
Trucking & warehousing	3,954	23,401	3,576	21,917	-9.6%	-6.3%
U.S. Postal Service	0	0	0	0	0.0%	0.0%
Water transportation	378	3,147	439	2,549	16.1%	-19.0%
Air transportation	458	3,109	413	2,968	-9.8%	-4.5%
Pipelines, except natural gas	10	134	7	19	-30.0%	-85.8%
Transportation services	1,950	10,157	2,110	10,224	8.2%	0.7%
Communication	929	12,578	958	12,245	3.1%	-2.6%
Electric, gas & sanitary services	326	2,476	359	2,840	10.1%	14.7%
Total Transportation & Public Utilities	**8,672**	**59,636**	**8,435**	**56,758**	**-2.7%**	**-4.8%**
Wholesale Trade						
Durable Goods						
Motor vehicles & automotive equipment	1,831	9,203	1,667	7,696	-9.0%	-16.4%
Furniture & home furnishings	1,272	5,827	1,161	4,703	-8.7%	-19.3%
Lumber & construction materials	1,442	8,246	1,362	7,649	-5.5%	-7.2%
Sporting goods, toys & hobby goods	623	2,399	594	2,072	-4.7%	-13.6%
Metals & minerals, except petroleum	645	3,650	587	3,448	-9.0%	-5.5%
Electrical goods	2,384	11,992	2,174	10,368	-8.8%	-13.5%
Hardware, plumbing & heating equipment	1,114	5,217	994	4,512	-10.8%	-13.5%
Machinery, equipment & supplies	7,339	34,552	6,606	28,640	-10.0%	-17.1%
Miscellaneous durable goods	2,052	7,717	1,872	7,139	-8.8%	-7.5%
Total Durable Goods	**18,702**	**88,803**	**17,017**	**76,227**	**-9.0%**	**-14.2%**
Nondurable Goods						
Paper & paper products	954	4,425	876	3,254	-8.2%	-26.5%
Drugs, proprietaries & sundries	403	1,851	406	2,383	0.7%	28.7%
Apparel, piece goods & notions	1,834	7,115	1,736	7,003	-5.3%	-1.6%
Groceries & related products	2,404	12,380	2,376	11,710	-1.2%	-5.4%
Farm-product raw materials	208	1,103	194	961	-6.7%	-12.9%
Chemicals & allied products	623	2,416	534	2,155	-14.3%	-10.8%
Petroleum & petroleum products	438	2,264	402	2,787	-8.2%	23.1%
Beer, wine & distilled beverages	242	1,544	222	1,800	-8.3%	16.6%
Miscellaneous nondurable goods	2,899	11,133	2,843	11,509	-1.9%	3.4%
Total Nondurable Goods	**10,005**	**44,231**	**9,589**	**43,562**	**-4.2%**	**-1.5%**
Total Wholesale Trade	**28,707**	**133,034**	**26,606**	**119,789**	**-7.3%**	**-10.0%**

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
Retail Trade						
Building materials & garden supplies	3,362	13,953	3,559	13,497	5.9%	−3.3%
General merchandise stores	1,186	5,300	1,177	4,748	−0.8%	−10.4%
Food stores	7,114	45,110	7,268	41,872	2.2%	−7.2%
Automotive dealers & service stations	6,143	39,172	6,117	40,580	−0.4%	3.6%
Apparel & accessory stores	11,405	34,403	11,807	33,229	3.5%	−3.4%
Furniture & home furnishing stores	8,054	27,112	7,810	24,514	−3.0%	−9.6%
Eating & drinking places	13,745	162,375	13,375	140,093	−2.7%	−13.7%
Miscellaneous Retail Trade						
Drug & proprietary stores	1,088	5,521	992	4,553	−8.8%	−17.5%
Liquor stores	875	2,721	793	2,577	−9.4%	−5.3%
Used merchandise stores	1,151	2,466	1,101	2,427	−4.3%	−1.6%
Sporting goods	2,328	6,195	2,359	6,049	1.3%	−2.4%
Book stores	501	1,440	568	1,587	13.4%	10.2%
Stationery stores	623	2,091	599	2,464	−3.9%	17.8%
Jewelry stores	1,412	4,175	1,509	4,063	6.9%	−2.7%
Hobby, toy & game shops	607	1,556	592	1,462	−2.5%	−6.0%
Camera & photographic supply stores	165	504	155	449	−6.1%	−10.9%
Gift, novelty & souvenir shops	3,564	10,023	3,573	9,182	0.3%	−8.4%
Luggage & leather goods stores	94	335	124	394	31.9%	17.6%
Sewing, needlework & piece goods	609	1,434	579	1,272	−4.9%	−11.3%
Nonstore retailers	1,197	4,268	1,090	4,546	−8.9%	6.5%
Fuel & ice dealers	242	928	219	916	−9.5%	−1.3%
Other retail stores	7,113	26,560	6,712	21,768	−5.6%	−18.0%
Total Miscellaneous Retail Trade	**21,569**	**70,217**	**20,965**	**63,709**	**−2.8%**	**−9.3%**
Total Retail Trade	**72,578**	**397,642**	**72,078**	**362,242**	**−0.7%**	**−8.9%**
Finance, Insurance & Real Estate						
Banking	524	12,099	471	11,956	−10.1%	−1.2%
Credit agencies, except banks	1,411	11,523	1,555	12,449	10.2%	8.0%
Security, commodity brokers & services	1,103	7,702	1,167	8,028	5.8%	4.2%
Insurance carriers	373	4,185	339	4,025	−9.1%	−3.8%
Insurance agents, brokers & services	1,304	7,267	1,317	7,309	1.0%	0.6%
Real estate	10,050	47,905	11,108	44,109	10.5%	−7.9%
Combined real estate, insurance, etc.	24	126	26	177	8.3%	40.5%
Holding & other investment offices	921	8,264	1,050	9,428	14.0%	14.1%
Total Finance, Insurance & Real Estate	**15,710**	**99,071**	**17,033**	**97,481**	**8.4%**	**−1.6%**

	1985		1986		% Change	
	Firms	Employees	Firms	Employees	Firms	Employees
Services						
Hotels & other lodging places	1,535	21,733	1,722	22,763	12.2%	4.7%
Personal Services						
Laundry, cleaning & garment services	2,079	7,263	2,290	7,558	10.1%	4.1%
Photographic portrait studios	234	615	257	572	9.8%	-7.0%
Beauty shops	2,282	7,986	2,655	8,931	16.3%	11.8%
Barber shops	163	291	177	253	8.6%	-13.1%
Shoe repair & hat cleaning shops	224	387	212	289	-5.4%	-25.3%
Funeral services & crematories	137	439	117	289	-14.6%	-34.2%
Miscellaneous personal services	1,488	7,323	1,425	5,605	-4.2%	-23.5%
Total Personal Services	**6,607**	**24,304**	**7,133**	**23,497**	**8.0%**	**-3.3%**
Business Services						
Advertising	1,500	6,986	1,537	7,176	2.5%	2.7%
Consumer credit reporting & collection	198	1,761	193	1,242	-2.5%	-29.5%
Mail, reproduction & steno services	1,591	5,267	1,715	5,949	7.8%	12.9%
Services to buildings	1,605	9,913	1,429	8,447	-11.0%	-14.8%
News syndicates	19	121	12	46	-36.8%	-62.0%
Personnel supply services	760	7,667	795	6,137	4.6%	-20.0%
Computer & data processing services	3,225	18,169	3,011	16,673	-6.6%	-8.2%
Miscellaneous business services	13,835	68,005	15,778	64,176	14.0%	-5.6%
Total Business Services	**22,733**	**117,889**	**24,470**	**109,846**	**7.6%**	**-6.8%**
Miscellaneous Services						
Automotive repair, services & garages	5,297	21,418	5,492	20,018	3.4%	-6.5%
Miscellaneous repair services	4,353	12,061	4,032	10,810	-7.4%	-10.4%
Motion pictures, amusement & recreation services	4,554	21,311	4,345	21,257	-4.6%	-0.3%
Health services	4,026	38,893	4,633	35,282	15.1%	-9.3%
Legal services	1,296	6,589	1,332	5,694	2.8%	-13.6%
Educational services	674	5,470	630	4,696	-6.5%	-14.1%
Social services	931	7,598	925	7,061	-2.7%	-7.1%
Museums, botanical & zoological gardens	42	313	49	275	16.7%	-12.1%
Membership organizations	989	4,159	1,270	4,642	28.4%	11.6%
Private households	11	23	25	31	127.3%	34.8%
Engineering & architectural services	1,932	11,830	1,850	9,675	-4.2%	-18.2%
Noncommercial research organizations	44	215	58	307	31.8%	42.8%
Accounting, auditing & bookkeeping services	967	4,003	977	3,228	1.0%	-19.4%
Other services	991	1,108	160	320	-83.9%	-71.1%
Total Miscellaneous Services	**26,827**	**134,991**	**25,778**	**123,296**	**-3.9%**	**-8.7%**
Total Services	**57,702**	**298,917**	**59,103**	**279,402**	**2.4%**	**-6.5%**
Total Public Administration	**155**	**3,331**	**222**	**1,992**	**43.2%**	**-40.2%**
Nonclassifiable establishments	4,928	137	9,505	8	92.9%	-94.2%
Total United States	**249,770**	**1,360,015**	**251,597**	**1,220,003**	**0.7%**	**-10.3%**

Business Starts by Industry Sector by State and Region

	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
New England Region											
Maine											
1985	14	0	120	65	23	67	282	40	179	24	814
1986	19	1	161	74	35	71	377	49	208	16	1,011
% Change	35.7%	—	34.2%	13.8%	52.2%	6.0%	33.7%	22.5%	16.2%	– 33.3%	24.2%
New Hampshire											
1985	14	0	190	109	26	82	325	71	216	41	1,074
1986	7	0	272	120	31	127	457	85	258	58	1,415
% Change	– 50.0%	0.0%	43.2%	10.1%	19.2%	54.9%	40.6%	19.7%	19.4%	41.5%	31.8%
Vermont											
1985	7	0	65	58	10	34	174	27	115	21	511
1986	13	1	86	71	24	42	234	43	146	25	685
% Change	85.7%	—	32.3%	22.4%	140.0%	23.5%	34.5%	59.3%	27.0%	19.0%	34.1%
Massachusetts											
1985	54	0	673	548	149	542	1,471	346	1,258	181	5,222
1986	58	0	932	541	161	518	1,776	546	1,467	240	6,239
% Change	7.4%	0.0%	38.5%	– 1.3%	8.1%	– 4.4%	20.7%	57.8%	16.6%	32.6%	19.5%
Connecticut											
1985	42	1	495	306	67	332	762	235	770	213	3,223
1986	52	5	629	323	101	367	956	291	920	178	3,822
% Change	23.8%	400.0%	27.1%	5.6%	50.7%	10.5%	25.5%	23.8%	19.5%	– 16.4%	18.6%
Rhode Island											
1985	10	0	91	120	27	98	219	37	142	21	765
1986	7	1	81	101	21	91	308	54	140	30	834
% Change	– 30.0%	—	– 11.0%	– 15.8%	– 22.2%	– 7.1%	40.6%	45.9%	– 1.4%	42.9%	9.0%
Total New England											
1985	**141**	**1**	**1,634**	**1,206**	**302**	**1,155**	**3,233**	**756**	**2,680**	**501**	**11,609**
1986	**156**	**8**	**2,161**	**1,230**	**373**	**1,216**	**4,108**	**1,068**	**3,139**	**547**	**14,006**
% Change	**10.6%**	**700.0%**	**32.3%**	**2.0%**	**23.5%**	**5.3%**	**27.1%**	**41.3%**	**17.1%**	**9.2%**	**20.6%**

	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
Middle Atlantic Region											
New York											
1985	161	27	1,857	1,614	634	2,560	5,888	1,256	4,365	828	19,190
1986	205	15	2,547	1,642	1,239	2,632	6,330	1,627	4,714	658	21,609
% Change	27.3%	-44.4%	37.2%	1.7%	95.4%	2.8%	7.5%	29.5%	8.0%	-20.5%	12.6%
New Jersey											
1985	115	10	1,251	706	427	1,120	2,195	524	2,023	225	8,596
1986	163	13	1,640	777	436	1,067	2,720	796	2,450	279	10,341
% Change	41.7%	30.0%	31.1%	10.1%	2.1%	-4.7%	23.9%	51.9%	21.1%	24.0%	20.3%
Pennsylvania											
1985	115	50	1,294	793	275	859	2,688	573	2,186	303	9,136
1986	142	59	1,474	819	285	868	2,860	604	2,456	242	9,809
% Change	23.5%	18.0%	13.9%	3.3%	3.6%	1.0%	6.4%	5.4%	12.4%	-20.1%	7.4%
Total Middle Atlantic											
1985	**391**	**87**	**4,402**	**3,113**	**1,336**	**4,539**	**10,771**	**2,353**	**8,574**	**1,356**	**36,922**
1986	**510**	**87**	**5,661**	**3,238**	**1,960**	**4,567**	**11,910**	**3,027**	**9,620**	**1,179**	**41,759**
% Change	**30.4%**	**0.0%**	**28.6%**	**4.0%**	**46.7%**	**0.6%**	**10.6%**	**28.6%**	**12.2%**	**-13.1%**	**13.1%**
East North Central Region											
Ohio											
1985	147	72	1,116	815	342	919	2,147	450	1,874	380	8,262
1986	177	65	1,317	826	411	953	2,311	544	2,116	149	8,869
% Change	20.4%	-9.7%	18.0%	1.3%	20.2%	3.7%	7.6%	20.9%	12.9%	-60.8%	7.3%
Indiana											
1985	58	15	541	451	159	462	1,203	172	850	57	3,968
1986	88	14	513	421	131	360	1,133	189	827	347	4,023
% Change	51.7%	-6.7%	-5.2%	-6.7%	-17.6%	-22.1%	-5.8%	9.9%	-2.7%	508.8%	1.4%
Illinois											
1985	130	80	1,522	957	416	1,320	3,310	670	3,359	194	11,958
1986	91	39	1,124	822	336	994	2,803	543	2,593	1,159	10,504
% Change	-30.0%	-51.3%	-26.1%	-14.1%	-19.2%	-24.7%	-15.3%	-19.0%	-22.8%	497.4%	-12.2%
Michigan											
1985	137	28	925	811	271	746	2,358	403	2,001	463	8,144
1986	141	26	1,144	824	273	830	2,360	538	2,140	219	8,495
% Change	2.2%	-7.1%	23.7%	1.6%	0.7%	11.3%	0.1%	33.5%	6.9%	-52.7%	4.3%
Wisconsin											
1985	69	3	416	335	153	399	1,166	175	808	67	3,591
1986	65	0	472	364	141	352	994	186	783	91	3,448
% Change	-5.8%	-100.0%	13.5%	8.7%	-7.8%	-11.8%	-14.8%	6.3%	-3.1%	35.8%	-4.0%
Total East North Central											
1985	**542**	**198**	**4,520**	**3,369**	**1,341**	**3,846**	**10,184**	**1,870**	**8,892**	**1,161**	**35,923**
1986	**562**	**144**	**4,570**	**3,257**	**1,292**	**3,489**	**9,601**	**2,000**	**8,459**	**1,965**	**35,339**
% Change	**3.7%**	**-27.3%**	**1.1%**	**-3.3%**	**-3.7%**	**-9.3%**	**-5.7%**	**7.0%**	**-4.9%**	**69.3%**	**-1.6%**

	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
West North Central Region											
Minnesota											
1985	54	6	482	362	147	414	920	217	848	71	3,521
1986	68	6	433	355	155	435	894	246	830	113	3,535
% Change	25.9%	0.0%	−10.2%	−1.9%	5.4%	5.1%	−2.8%	13.4%	−2.1%	59.2%	0.4%
Iowa											
1985	54	1	221	148	84	235	637	58	402	24	1,864
1986	57	1	151	146	50	209	576	67	331	30	1,618
% Change	5.6%	0.0%	−31.7%	−1.4%	−40.5%	−11.1%	−9.6%	15.5%	−17.7%	25.0%	−13.2%
Missouri											
1985	62	11	593	354	196	524	1,394	274	994	22	4,424
1986	57	8	608	284	195	400	1,253	346	1,003	162	4,316
% Change	−8.1%	−27.3%	2.5%	−19.8%	−0.5%	−23.7%	−10.1%	26.3%	0.9%	636.4%	−2.4%
North Dakota											
1985	10	6	54	26	22	58	164	23	87	3	453
1986	19	8	54	23	21	53	154	26	85	5	448
% Change	90.0%	33.3%	0.0%	−11.5%	−4.5%	−8.6%	−6.1%	13.0%	−2.3%	66.7%	−1.1%
South Dakota											
1985	13	1	60	26	27	47	171	16	112	1	474
1986	26	2	58	30	25	48	167	18	84	3	461
% Change	100.0%	100.0%	−3.3%	15.4%	−7.4%	2.1%	−2.3%	12.5%	−25.0%	200.0%	−2.7%
Nebraska											
1985	40	1	166	73	54	142	419	60	278	4	1,237
1986	45	3	156	64	54	125	379	73	244	18	1,161
% Change	12.5%	200.0%	−6.0%	−12.3%	0.0%	−12.0%	−9.5%	21.7%	−12.2%	350.0%	−6.1%
Kansas											
1985	48	103	346	203	98	261	745	166	528	17	2,515
1986	49	44	259	172	90	239	638	163	484	53	2,191
% Change	2.1%	−57.3%	−25.1%	−15.3%	−8.2%	−8.4%	−14.4%	−1.8%	−8.3%	211.8%	−12.9%
Total West North Central											
1985	**281**	**129**	**1,922**	**1,192**	**628**	**1,681**	**4,450**	**814**	**3,249**	**142**	**14,488**
1986	**321**	**72**	**1,719**	**1,074**	**590**	**1,509**	**4,061**	**939**	**3,061**	**384**	**13,730**
% Change	**14.2%**	**−44.2%**	**−10.6%**	**−9.9%**	**−6.1%**	**−10.2%**	**−8.7%**	**15.4%**	**−5.8%**	**170.4%**	**−5.2%**

	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
South Atlantic Region											
Maryland											
1985	65	9	957	240	160	379	1,169	435	1,216	136	4,766
1986	83	2	1,007	275	163	368	1,276	477	1,220	261	5,132
% Change	27.7%	-77.8%	5.2%	14.6%	1.9%	-2.9%	9.2%	9.7%	0.3%	91.9%	7.7%
Delaware											
1985	10	0	100	35	20	49	210	45	144	35	648
1986	4	0	134	34	18	48	166	49	145	33	631
% Change	-60.0%	0.0%	34.0%	-2.9%	-10.0%	-2.0%	-21.0%	8.9%	0.7%	-5.7%	-2.6%
District of Columbia											
1985	3	0	53	30	34	54	185	102	390	29	880
1986	3	1	54	40	37	44	174	90	364	41	848
% Change	0.0%	—	1.9%	33.3%	8.8%	-18.5%	-5.9%	-11.8%	-6.7%	41.4%	-3.6%
Virginia											
1985	68	38	1,174	336	237	480	1,623	381	1,375	71	5,783
1986	113	50	1,135	334	228	426	1,656	413	1,502	173	6,030
% Change	66.2%	31.6%	-3.3%	-0.6%	-3.8%	-11.3%	2.0%	8.4%	9.2%	143.7%	4.3%
West Virginia											
1985	12	69	144	69	49	119	398	38	254	48	1,200
1986	18	86	136	79	56	97	526	58	320	42	1,418
% Change	50.0%	24.6%	-5.6%	14.5%	14.3%	-18.5%	32.2%	52.6%	26.0%	-12.5%	18.2%
North Carolina											
1985	75	3	782	505	157	603	1,809	292	1,001	51	5,278
1986	89	6	833	502	131	519	1,782	284	998	81	5,225
% Change	18.7%	100.0%	6.5%	-0.6%	-16.6%	-13.9%	-1.5%	-2.7%	-0.3%	58.8%	-1.0%
South Carolina											
1985	37	0	443	195	75	277	1,063	169	539	3	2,801
1986	40	2	332	197	75	252	1,095	217	628	26	2,864
% Change	8.1%	—	-25.1%	1.0%	0.0%	-9.0%	3.0%	28.4%	16.5%	766.7%	2.2%
Georgia											
1985	91	11	1,090	574	231	829	2,008	402	1,503	51	6,790
1986	96	5	987	591	239	788	2,099	476	1,643	379	7,303
% Change	5.5%	-54.5%	-9.4%	3.0%	3.5%	-4.9%	4.5%	18.4%	9.3%	643.1%	7.6%
Florida											
1985	313	18	3,125	1,267	560	2,148	5,565	1,392	3,937	166	18,491
1986	260	29	2,569	1,167	589	2,145	5,014	1,274	3,843	819	17,709
% Change	-16.9%	61.1%	-17.8%	-7.9%	5.2%	-0.1%	-9.9%	-8.5%	-2.4%	393.4%	-4.2%
Total South Atlantic											
1985	**674**	**148**	**7,868**	**3,251**	**1,523**	**4,938**	**14,030**	**3,256**	**10,359**	**590**	**46,637**
1986	**706**	**181**	**7,187**	**3,219**	**1,536**	**4,687**	**13,788**	**3,338**	**10,663**	**1,855**	**47,160**
% Change	**4.7%**	**22.3%**	**-8.7%**	**-1.0%**	**0.9%**	**-5.1%**	**-1.7%**	**2.5%**	**2.9%**	**214.4%**	**1.1%**

	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
East South Central Region											
Kentucky											
1985	63	143	373	169	132	307	1,017	121	579	30	2,934
1986	58	110	422	183	115	285	1,137	145	701	113	3,269
% Change	-7.9%	-23.1%	13.1%	8.3%	-12.9%	-7.2%	11.8%	19.8%	21.1%	276.7%	11.4%
Tennessee											
1985	38	19	592	402	175	454	1,557	280	977	8	4,502
1986	49	24	579	367	149	428	1,428	269	931	88	4,312
% Change	28.9%	26.3%	-2.2%	-8.7%	-14.9%	-5.7%	-8.3%	-3.9%	-4.7%	1000.0%	-4.2%
Alabama											
1985	27	24	490	303	110	329	1,170	125	627	16	3,221
1986	43	12	398	266	97	294	1,173	173	680	100	3,236
% Change	59.3%	-50.0%	-18.8%	-12.2%	-11.8%	-10.6%	0.3%	38.4%	8.5%	525.0%	0.5%
Mississippi											
1985	23	32	149	135	61	150	732	50	267	1	1,600
1986	37	28	186	138	65	189	783	60	380	11	1,877
% Change	60.9%	-12.5%	24.8%	2.2%	6.6%	26.0%	7.0%	20.0%	42.3%	1000.0%	17.3%
Total East South Central											
1985	**151**	**218**	**1,604**	**1,009**	**478**	**1,240**	**4,476**	**576**	**2,450**	**55**	**12,257**
1986	**187**	**174**	**1,585**	**954**	**426**	**1,196**	**4,521**	**647**	**2,692**	**312**	**12,694**
% Change	**23.8%**	**-20.2%**	**-1.2%**	**-5.5%**	**-10.9%**	**-3.5%**	**1.0%**	**12.3%**	**9.9%**	**467.3%**	**3.6%**
West South Central Region											
Arkansas											
1985	40	12	234	164	76	199	832	68	337	3	1,965
1986	32	12	185	140	78	198	774	88	371	30	1,908
% Change	-20.0%	0.0%	-20.9%	-14.6%	2.6%	-0.5%	-7.0%	29.4%	10.1%	900.0%	-2.9%
Oklahoma											
1985	38	250	432	243	111	433	1,109	183	649	27	3,475
1986	35	177	333	225	110	355	880	193	643	3	2,954
% Change	-7.9%	-29.2%	-22.9%	-7.4%	-0.9%	-18.0%	-20.6%	5.5%	-0.9%	-88.9%	-15.0%
Louisiana											
1985	64	103	633	235	175	406	1,663	206	907	10	4,402
1986	56	71	481	205	158	434	1,484	249	987	16	4,141
% Change	-12.5%	-31.1%	-24.0%	-12.8%	-9.7%	6.9%	-10.8%	20.9%	8.8%	60.0%	-5.9%
Texas											
1985	424	801	3,972	1,655	890	3,026	6,572	2,167	5,871	695	26,073
1986	337	533	2,564	1,467	751	2,570	5,914	1,941	5,434	402	21,913
% Change	-20.5%	-33.5%	-35.4%	-11.4%	-15.6%	-15.1%	-10.0%	-10.4%	-7.4%	-42.2%	-16.0%
Total West South Central											
1985	**566**	**1,166**	**5,271**	**2,297**	**1,252**	**4,064**	**10,176**	**2,624**	**7,764**	**735**	**35,915**
1986	**460**	**793**	**3,563**	**2,037**	**1,097**	**3,557**	**9,052**	**2,471**	**7,435**	**451**	**30,916**
% Change	**-18.7%**	**-32.0%**	**-32.4%**	**-11.3%**	**-12.4%**	**-12.5%**	**-11.0%**	**-5.8%**	**-4.2%**	**-38.6%**	**-13.9%**

Mountain Region	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
Montana											
1985	27	20	104	71	35	94	325	46	195	3	920
1986	20	11	91	69	34	76	290	34	178	9	812
% Change	– 25.9%	– 45.0%	– 12.5%	– 2.8%	– 2.9%	– 19.1%	– 10.8%	– 26.1%	– 8.7%	200.0%	– 11.7%
Idaho											
1985	28	4	160	77	40	112	387	35	223	5	1,071
1986	22	3	159	72	27	82	326	49	222	55	1,017
% Change	– 21.4%	– 25.0%	– 0.6%	– 6.5%	– 32.5%	– 26.8%	– 15.8%	40.0%	– 0.4%	1000.0%	– 5.0%
Wyoming											
1985	12	35	79	21	26	45	177	19	104	3	521
1986	14	15	70	27	17	41	193	20	118	10	525
% Change	16.7%	– 57.1%	– 11.4%	28.6%	– 34.6%	– 8.9%	9.0%	5.3%	13.5%	233.3%	0.8%
Colorado											
1985	85	213	899	359	147	545	1,347	414	1,277	79	5,265
1986	88	93	763	411	160	490	1,314	408	1,432	133	5,292
% Change	3.5%	– 17.7%	– 15.1%	14.5%	8.8%	– 10.1%	– 2.4%	– 1.4%	12.1%	68.4%	0.5%
New Mexico											
1985	18	27	176	94	26	136	555	63	349	10	1,454
1986	22	23	168	81	37	147	455	77	343	54	1,407
% Change	22.2%	– 14.8%	– 4.5%	– 13.8%	42.3%	8.1%	– 18.0%	22.2%	– 1.7%	440.0%	– 3.2%
Arizona											
1985	79	11	769	389	152	478	1,251	416	1,095	96	4,736
1986	64	15	615	304	120	378	1,166	345	1,029	247	4,283
% Change	– 19.0%	36.4%	– 20.0%	– 21.9%	– 21.1%	– 20.9%	– 6.8%	– 17.1%	– 6.0%	157.3%	– 9.6%
Utah											
1985	21	21	286	199	51	210	484	105	414	5	1,796
1986	30	13	241	135	39	173	457	112	447	84	1,731
% Change	42.9%	– 38.1%	– 15.7%	– 32.2%	– 23.5%	– 17.6%	– 5.6%	6.7%	8.0%	1580.0%	– 3.6%
Nevada											
1985	11	14	143	83	39	130	345	71	360	8	1,204
1986	10	19	109	88	36	101	377	57	263	32	1,092
% Change	– 9.1%	35.7%	– 23.8%	6.0%	– 7.7%	– 22.3%	9.3%	– 19.7%	– 26.9%	300.0%	– 9.3%
Total Mountain											
1985	**281**	**245**	**2,616**	**1,293**	**516**	**1,750**	**4,871**	**1,169**	**4,017**	**209**	**16,967**
1986	**270**	**192**	**2,216**	**1,187**	**470**	**1,488**	**4,578**	**1,102**	**4,032**	**624**	**16,159**
% Change	**– 3.9%**	**– 21.6%**	**– 15.3%**	**– 8.2%**	**– 8.9%**	**– 15.0%**	**– 6.0%**	**– 5.7%**	**0.4%**	**198.6%**	**– 4.8%**

	Agriculture, forestry & fishing	Mining	Construction	Manufacturing	Transportation & public utilities	Wholesale trade	Retail trade	Finance, insurance & real estate	Services	Unclassifiable establishments	Total
Pacific Region											
Alaska											
1985	8	11	267	42	45	81	299	55	206	4	1,018
1986	8	4	152	26	35	43	224	43	152	18	705
% Change	0.0%	– 63.6%	– 43.1%	– 38.1%	– 22.2%	– 46.9%	– 25.1%	– 21.8%	– 26.2%	350.0%	– 30.7%
Hawaii											
1985	27	0	80	79	48	169	358	46	208	4	1,019
1986	31	0	104	81	51	132	326	56	283	1	1,065
% Change	14.8%	0.0%	30.0%	2.5%	6.3%	– 21.9%	– 8.9%	21.7%	36.1%	– 75.0%	4.5%
Washington											
1985	90	8	1,069	472	140	618	1,458	278	1,157	21	5,311
1986	109	14	991	427	167	559	1,342	266	1,202	161	5,238
% Change	21.1%	75.0%	– 7.3%	– 9.5%	19.3%	– 9.5%	– 8.0%	– 4.3%	3.9%	666.7%	– 1.4%
Oregon											
1985	57	7	447	334	117	338	788	129	546	4	2,767
1986	61	4	434	298	124	321	924	120	613	76	2,975
% Change	7.0%	– 42.9%	– 2.9%	– 10.8%	6.0%	– 5.0%	17.3%	– 7.0%	12.3%	1800.0%	7.5%
California											
1985	349	71	2,717	3,397	945	4,288	7,484	1,784	7,601	301	28,937
1986	413	58	2,553	3,166	896	3,842	7,643	1,956	7,751	1,573	29,851
% Change	18.3%	– 18.3%	– 6.0%	– 6.8%	– 5.2%	– 10.4%	2.1%	9.6%	2.0%	422.6%	3.2%
Total Pacific											
1985	**531**	**97**	**4,580**	**4,324**	**1,295**	**5,494**	**10,387**	**2,292**	**9,718**	**334**	**39,052**
1986	**622**	**80**	**4,234**	**3,998**	**1,273**	**4,897**	**10,459**	**2,441**	**10,001**	**1,829**	**39,834**
% Change	**17.1%**	**– 17.5%**	**– 7.6%**	**– 7.5%**	**– 1.7%**	**– 10.9%**	**0.7%**	**6.5%**	**2.9%**	**447.6%**	**2.0%**
Total United States											
1985	**3,558**	**2,289**	**34,417**	**21,054**	**8,673**	**28,707**	**72,578**	**15,710**	**57,701**	**5,083**	**249,770**
1986	**3,794**	**1,731**	**32,896**	**20,194**	**8,436**	**26,606**	**72,078**	**17,033**	**59,102**	**9,727**	**251,597**
% Change	**6.6%**	**– 24.4%**	**– 4.4%**	**– 4.1%**	**– 2.7%**	**– 7.3%**	**– 0.7%**	**8.4%**	**2.4%**	**91.4%**	**0.7%**

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